MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER

P.O. Box 340497, Ft Sam Houston, TX 78234 MINUTES OF BOARD MEETING - Wednesday, 14 January 2015

The Meeting was called to order by President Jim Cunningham at 13:00 hrs. A quorum was present (50%) and acting throughout the meeting.

Attendees: BG Jim Doty, CAPT Bill Knehans, Col Mac McDonald, Col David Patrick, COL Barbara Ramsey, LTC John Gibbs, LTC Randy Hoff, LtCol Ed Marvin, MAJ Jim Cunningham and Trish Meserve.

Unable to attend: MG Charles Honore, COL Vaughn Caudill, Col Frank Rohrbough, LTC Jim Finch, LTC Bill Goforth, LTC (Chap) James Taylor, LTC Jim Webb, Susie Tolman.

Invocation given by Ed Marvin and Pledge of Allegiance led by Jim Cunningham.

Additions to the Agenda: Donation – Mac McDonald

Secretary: Col David Patrick

The Minutes from 12 November 2014 were reviewed and will be filed as a matter of chapter record.

VP Administration: LTC Jim Webb

Absent. Per Jim Cunningham Peter Hunt & Jim Webb are gearing up for 2015 JROTC awards season which will cover 120+ high schools and 5 ROTC university units. Jim Cunningham attended 2 commissioning exercises last month. Ed Marvin encouraged all to volunteer to make a presentation. Trish to confirm presenter list is being sent to the Board members.

VP Programs: (Open)

BG Labrutta scheduled for January luncheon, County Commissioner Kevin Wolfe scheduled for February and mayoral candidate debate slated for March at a joint luncheon with AUSA. It was noted there were issues again this year with the VA Hospital decorations. Jim to contact James Chandler.

VP Membership: LTC Randy Hoff

Provided list of MOAA's Top Ten legislative goals. Reviewed Membership chart (367 Active Duty, 203 Auxiliary, 25 Former, 843 Retired totaling 1438). Alamo Chapter is the #1 recruiting chapter in MOAA. Upcoming opportunities for recruiting include Extravaganza on Jan 27 and MOAA sponsored Job Fair on Mar 19.

Treasurer: Col Vaughn Caudill

Absent. Financials from 2014 and 3 year comparisons were reviewed. It was good financial year due to MOAA recruitment incentives and generous membership donations. The chapter will increase scholarships to \$14,000 in 2015 and include 4 x \$1,000 for ROTC college students. Proposed budget for 2015 was reviewed. Motion was made by BG Jim Doty to approve the proposed budget, seconded by LTC John Gibbs. Motion was approved unanimously.

2014 & 2015 Budget:

Outreach Account (Scholarship):

INCOME	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	2014 Budget	Variance	2015 Budget
Donations	1,771.00		3,885.00		1,087.00	130.00	130.00	220.00	120.00	235.00	60.00	183.00	7,821.00	\$ 8,000.00	(179.00)	\$ 7,000.00
Other			5,000.00										5,000.00		5,000.00	\$ -
Golf Tournament																
In							2,875.00	10,000.00	12,510.00	250.00	775.00	400.00	26,810.00		26,810.00	
Out	1,000.00								12,417.55		-		13,417.55		13,417.55	
Sub Total Golf	(1,000.00)	-	-		-	-	2,875.00	10,000.00	92.45	250.00	775.00	400.00	13,392.45	\$ 15,000.00	(1,607.55)	\$ 14,000.00
TOTAL INCOME	1,771.00		8,885.00	-	1,087.00	130.00	3,005.00	10,220.00	212.45	485.00	835.00	583.00	26,213.45	\$ 23,000.00	3,213.45	21,000.00
OUTFLOWS																
Charity																
Wounded Warrior											8,415,00		8 415 00	\$ 10.500.00	(2,085.00)	\$ 9,000.00
Red Cross											0,110.00	500.00	500.00		(2,000.00)	\$ -
Undesignated Charities									100.00				100.00		(100.00)	\$ 200.00
VA Hospice														\$ 300.00	(,	S -
Total		-		-	-	-	-		100.00	-	8,415.00	500.00	9,015.00	\$ 11,500.00	(2,485.00)	\$ 9,200.00
Scholarships													- :			
Col Torrey										2,500.00			2,500.00	\$ 2,500.00	-	\$ 2,500.00
Gen Herring (JROTC)									2,500.00				2,500.00	\$ 2,500.00	-	\$ 2,500.00
Col McCarthy (JROTC)								2,500.00					2,500.00	\$ 2,500.00	-	\$ 2,500.00
LtCol & Mrs. Marvin (Chapter)						2,500.00							2,500.00	\$ 2,500.00	-	\$ 2,500.00
ROTC Army																\$ 1,000.00
ROTC Air Force																\$ 1,000.00
ROTC Navy																\$ 1,000.00
ROTC Marine						2,500.00							2,500.00	\$ 2,500.00	-	\$ 1,000.00
Total	-	-	•		-	5,000.00	-	2,500.00	2,500.00	2,500.00	-		12,500.00	\$ 12,500.00		\$ 14,000.00
TOTAL OUTFLOW	0.00	0.00	0.00	0.00	0.00	5,000.00	0.00	2,500.00	2,600.00	2,500.00	8,415.00	500.00	21,515.00	\$ 24,000.00	(2,485.00)	\$ 23,200.00
Decrease/Increase	1,771.00		8,885.00		1,087.00	(4,870.00)	3,005.00	7,720.00	(2,387.55)	(2,015.00)	(7,580.00)	83.00	4,698.45	\$ (1,000.00)	5,698.45	(2,200.00)

Operations Account (Inflow):

	<u>January</u>	February	March	<u>April</u>	May	<u>June</u>	July	August	September	<u>Oct</u>	Nov	Dec	YTD	2014 Budget	Variance	2015 Budget
Membership Dues																
MOAA National	4,120.00							250.00					\$4,370.00	\$ 3,000	\$1,370.00	\$3,000.00
New Aux													\$0.00	\$ -	\$0.00	\$0.00
New Retired	50.00	15.00				25.00		40.00		15.00			\$145.00	\$ -	\$145.00	\$0.00
New Active Duty		25.00											\$25.00	\$ -	\$25.00	\$0.00
New Former													\$0.00	\$ -	\$0.00	
Renewal Aux	585.00	210.00	120.00	60.00	30.00	15.00	15.00		30.00	30.00		60.00	\$1,155.00	\$ 1,500	-\$345.00	\$1,200.00
Renewal Retired	2,920.00	1,460.00	735.00	400.00	370.00	480.00	870.00	550.00	580.00	310.00	405.00	675.00	\$9,755.00	\$ 8,000	\$1,755.00	\$9,000.00
Renewal Active Duty		60.00	25.00	65.00	25.00	80.00	100.00	55.00	80.00	90.00	90.00	115.00	\$785.00	\$ 800	-\$15.00	\$800.00
Renewal Former														\$ -	\$0.00	\$0.00
Total	\$ 7,675.00	\$ 1,770.00	\$880.00	\$525.00	\$425.00	\$600.00	\$985.00	\$895.00	\$690.00	\$445.00	\$495.00	\$850.00	\$16,235.00	\$ 13,300	\$2,935.00	\$14,000.00
Non-Dues Revenue																
CFC																\$0.00
Trip Rewards				1,457.80							165.48		\$1,623.28	\$ -	\$1,623.28	\$1,000.00
Golf Tournament										1,356.46			\$1,356.46			\$1,300.00
Shirt Sales													\$0.00	\$ -	\$0.00	\$0.00
Merchandise	70.00		60.00	60.00	1.00	10.00			10.00		30.00		\$241.00	\$ -	\$241.00	\$0.00
Advertising Lariat			10,200.00			1,890.00			4,000.00		1,620.00		\$17,710.00	\$ 18,000	-\$290.00	\$19,000.00
Corporate Partnership				200.00	200.00			200.00					\$600.00	\$ 1,000	-\$400.00	\$1,500.00
Donations to Chapter	1,955.00	685.00	795.00	90.00	35.00	60.00	735.00	720.00	25.00	40.00	747.00	895.00	\$6,782.00	\$ 4,000	\$2,782.00	\$6,000.00
Donations to Outreach	2,730.00	1,155.00	395.00	692.00	130.00	250.00	220.00	120.00	235.00	60.00	183.00	375.00	\$6,545.00	\$ 8,000	-\$1,455.00	\$7,000.00
Social Events	2,010.00	1,040.00	1,010.00	660.00	1,316.00	2,476.00	716.00	1,460.00	920.00	695.00	2,260.00	1,260.00	\$15,823.00	\$ 12,500	\$3,323.00	\$16,000.00
Total	\$ 6,765.00	\$ 2,880.00	\$ 12,460.00	\$ 3,159.80	\$ 1,682.00	\$ 4,686.00	\$ 1,671.00	\$ 2,500.00	\$ 5,190.00	\$ 2,151.46	\$ 5,005.48	\$ 2,530.00	\$50,680.74	\$ 43,500	\$7,180.74	\$51,800.00
TOTAL INCOME	\$14,440.00	\$4,650.00	\$13,340.00	\$3,684.80	\$2,107.00	\$5,286.00	\$2,656.00	\$3,395.00	\$5,880.00	\$2,596.46	\$5,500.48	\$3,380.00	\$66,915.74	\$ 56,800	\$10,115.74	\$65,800.00

Operations Account (Outflow):

Category	<u>January</u>	<u>February</u>	March	<u>April</u>	May	<u>June</u>	July	August	September	Oct	Nov	Dec	YTD	2014	Budget	Variance	2015 Budget
Bank Charge/Int		-				63.78							63.78	\$	100	36.22	100.00
Board & Staff Mtg					200.00								200.00	\$	50	(150.00)	-
Building Costs (rent)													-	\$	-	, ,	2,400.00
Copier Mntn Agreement				390.00									390.00	\$	400	10.00	400.00
Square Service Fee	43.61	10.33	6.17		2.04	18.45	53.12	33.90	38.42	0.85	11.74	26.40	245.03	\$	400	154.97	300.00
PayPal Service Fee	36.41	27.59	15.68			40.85	25.44	92.20	182.48	4.24	17.08	28.64	470.61	\$	200	(270.61)	500.00
D&O Insurance										558.00			558.00	\$	500	(58.00)	600.00
Dues & Subscription	527.00		25.00					611.20					1,163.20	\$	1,400	236.80	1,200.00
Focus/Advisory Groups													-	\$	-	-	-
Independent Contr	579.16	1,158.32	1,158.32	1,158.32	1,158.32	1,158.32	1,158.32	1,158.32	1,158.32	1,158.32	1,158.32	2,237.48	14,399.84	\$	13,900	(499.84)	14,300.00
Lariat Postage	200.00		1,000.00				1,000.00					800.00	3,000.00	\$	3,000	-	3,000.00
Lariat Printing	537.65	535.26	528.09	669.11	508.36	505.37		2,407.95	499.40	152.81	977.04	489.75	7,810.79	\$	8,500	689.21	8,500.00
Liability Insurance		425.00											425.00	\$	500	75.00	500.00
Marketing			521.14				307.44						828.58	\$	100	(728.58)	1,000.00
Membership Recruiting		25.00						25.00				50.00	100.00	\$	300	200.00	100.00
Miscellaneous													-	\$	100	100.00	100.00
Office	107.04	6.00	170.49	77.97	66.41	278.87	223.13	356.17	136.84	67.50	505.86	216.26	2,212.54	\$	2,300	87.46	2,300.00
Personal Affairs													-	\$	-	-	-
Postage & Delivery	377.58		147.00	148.85		98.00	271.35	48.00	197.85		246.85		1,535.48	\$	1,250	(285.48)	1,750.00
ROTC					316.25								316.25		200	(116.25)	350.00
Satellite Chapters		175.10	41.00										216.10	\$	300	83.90	300.00
Social Events	1,743.18	886.14	1,208.42		1,374.42	684.00	3,844.75		2,114.40	260.00	1,997.96	2,136.02	16,249.29	\$	12,500	(3,749.29)	16,000.00
Solitaires							35.10						35.10	\$	125	89.90	100.00
Special Activities										600.00			600.00	\$	600	-	1,200.00
Telephone	143.02	69.95	252.08	113.20		243.90	119.94	135.18		266.38	125.83		1,469.48	\$	1,800	330.52	1,800.00
Trans To Outreach	1,771.00		3,885.00		1,087.00	130.00	130.00	220.00	120.00	235.00	60.00	3,788.00	11,426.00	\$	8,000	(3,426.00)	7,000.00
Volunteer Recogn													-	\$	100	100.00	100.00
TOTAL OUTFLOWS	6,065.65	3,318.69	8,958.39	2,557.45	4,712.80	3,221.54	7,168.59	5,087.92	4,447.71	3,303.10	5,100.68	9,772.55	63,715.07	\$	56,625	(7,090.07)	63,900.00
Surplus/(Deficit)	8,374.35	1,331.31	4,381.61	1,127.35	(2,605.80)	2,064.46	(4,512.59)	(1,692.92)	1,432.29	(706.64)	399.80	(6,392.55)	3,200.67		175.00	3,025.67	1,900.00

Reserves:

_	Jan	Feb	March	April	May	June	July	Aug	Sep	Oct	Nov	Dec
Outreach												
RBFCU												
Savings	\$306.77	\$ 306.77	\$ 306.92	\$ 306.92	\$ 306.92	\$ 306.92	\$ 307.07	\$ 307.07	\$ 307.22	\$ 307.27	\$ 307.32	\$ 307.37
Money Market	\$15,979.16	\$ 17,093.22	\$ 25,987.45	\$ 25,987.45	\$ 27,080.86	\$ 22,217.66	\$ 22,353.45	\$ 20,079.14	\$ 17,708.94	\$ 15,448.00	\$ 15,511.61	\$18,804.38
Checking	\$8,676.63	\$ 130.96	\$ 131.25	\$ 131.25	\$ 131.25	\$ 131.25	\$ 131.34	\$ 131.34	\$ 31.44	\$ 31.52	\$ 31.63	\$ 232.68
Certificates	\$9,327.76	\$ 9,334.98	\$ 9,348.11	\$ 9,348.11	\$ 9,355.17	\$ 9,362.47	\$ 9,369.54	\$ 9,376.85	\$ 9,391.24	\$ 9,398.56	\$ 9,405.65	\$ 9,412.98
Total	\$34,290.32	\$26,865.93	\$ 35,773.73	\$ 35,773.73	\$ 36,874.20	\$ 32,018.30	\$ 32,161.40	\$ 29,894.40	\$ 27,438.84	\$ 25,185.35	\$ 25,256.21	\$28,757.41
Chapter Operations												
Broadway	\$21,594.02	\$23,412.73	\$33,031.40	\$34,076.41	\$31,470.61	\$33,535.70	\$31,897.48	\$40,204.56	\$41,729.30	\$39,916.20	\$32,276.00	\$26,283.45
USAA	15,802.96	\$15,831.26	\$15,839.00	\$15,839.00	\$15,839.00	\$15,839.00	\$15,877.51	\$15,887.08	\$15,887.08	\$15,887.08	\$15,887.08	\$15,887.08
Total	\$37,396.98	\$39,243.99	\$48,870.40	\$49,915.41	\$47,309.61	\$49,374.70	\$47,774.99	\$56,091.64	\$57,616.38	\$55,803.28	\$48,163.08	\$42,170.53

3 Year Comparison

Outreach Account (Scholarship):

Outrea	ch Account - [December	
INCOME	2014 YTD	2013 YTD	2012 YTD
Donations	\$ 7,821.00	\$ 7,527.22	\$ 6,078.14
Other	\$ 5,000.00	\$ 1,000.00	\$ -
Golf Tournament			
In	\$26,810.00	\$26,410.00	\$13,135.00
Out	\$13,417.55	\$12,803.45	\$ 3,932.57
Sub Total Golf	\$13,392.45	\$13,606.55	\$ 9,202.43
TOTAL INCOME	\$26,213.45	\$22,133.77	\$15,280.57
OUTFLOWS			
Charity			
Wounded Warrior	\$ 8,415.00	\$ -	\$ 4,150.00
Red Cross	\$ 500.00	\$ 500.00	\$ 500.00
Undesignated Charities	\$ 100.00	\$ 200.00	\$ 275.00
Total	\$ 9,015.00	\$ 700.00	\$ 4,925.00
Scholarships			
Torrey 2K	\$ 2,500.00	\$ 2,000.00	\$ -
Torrey 2K	n/a	\$ 2,000.00	\$ 1,000.00
Gen Herring (JROTC #1)	\$ 2,500.00	\$ 2,000.00	\$ 2,000.00
McCarthy (JROTC #2)	\$ 2,500.00	\$ 2,000.00	\$ -
Marvin (Chapter)	\$ 2,500.00	\$ 2,000.00	\$ 2,000.00
JROTC #3	\$ 2,500.00	\$ 1,000.00	\$ -
Last Yrs Torrey	n/a	\$ 2,000.00	\$ -
Total	\$12,500.00	\$13,000.00	\$ 5,000.00
TOTAL OUTFLOW	\$21,515.00	\$13,700.00	\$ 9,925.00
Decrease/Increase	\$ 4,698.45	\$ 8,433.77	\$ 5,355.57

Operations Account (Inflow):

	2014 YTD	2013 YTD	2012 YTD
Membership Dues			
MOAA National	\$ 4,370.00	\$ 4,180.00	\$ 4,149.00
New Aux		\$ -	\$ 30.00
New Retired	\$ 145.00	\$ 131.28	\$ 44.32
New Active Duty	\$ 25.00	\$ 25.00	\$ -
New Former		\$ -	\$ 14.32
Renewal Aux	\$ 1,155.00	\$ 1,553.53	\$ 1,416.18
Renewal Retired	\$ 9,755.00	\$ 9,337.09	\$ 7,793.97
Renewal Active Duty	\$ 785.00	\$ 1,001.91	\$ 492.61
Renewal Former		\$ 25.00	\$ -
Total	\$16,235.00	\$ 16,253.81	\$13,940.40
Non-Dues Revenue			
Interest		\$ -	\$ -
Trip Rewards	\$ 1,623.28	\$ 824.64	\$ -
Shirt Sales		\$ 100.00	\$ -
Merchandise	\$ 241.00	\$ 227.00	\$ -
Advertising Lariat	\$17,710.00	\$ 15,870.00	\$15,870.00
Corporate Partnership	\$ 600.00	\$ 896.35	\$ 896.35
Donations to Chapter	\$ 6,782.00	\$ 4,957.55	\$ 2,981.95
Donations to Outreach	\$ 6,545.00	\$ 10,298.22	\$ 5,916.39
Golf Tournament	\$ 1,356.46	\$ -	\$ -
Social Events	\$15,823.00	\$ 13,507.67	\$12,706.15
Total	\$50,680.74	\$ 46,681.43	\$38,370.84
TOTAL INCOME	\$66,915.74	\$ 62,935.24	\$52,311.24

Operations Account (Outflow):

<u>Category</u>	2014 YTD	2013 YTD	2012 YTD
Bank Charge/Int	\$ 63.78	\$ 71.47	\$ 49.10
Board & Staff Mtg	\$ 200.00	\$ 39.74	\$ -
Copier Mntn Agreement	\$ 390.00	\$ 390.00	\$ -
Credit Card Fee Square	\$ 245.03	\$ 375.59	\$ -
Credit Card Fee PayPal	\$ 470.61	\$ 124.19	\$ -
D&O Insurance	\$ 558.00	\$ 527.00	\$ 477.00
Dues & Subscription	\$ 1,163.20	\$ 1,058.20	\$ 557.20
Focus/Advisory Groups		\$ -	\$ -
Independent Contr	\$14,399.84	\$14,000.00	\$13,150.00
Lariat Postage	\$ 3,000.00	\$ 3,190.00	\$ 2,800.00
Lariat Printing	\$ 7,810.79	\$ 8,759.35	\$ 8,306.46
Liability Insurance	\$ 425.00	\$ 425.00	\$ 425.00
Marketing	\$ 828.58	\$ 13.00	\$ -
Membership Recruiting	\$ 100.00	\$ 150.00	\$ 1,805.00
Miscellaneous		\$ 142.00	\$ -
Office	\$ 2,212.54	\$ 3,587.09	\$ 2,275.34
Personal Affairs		\$ -	\$ -
Postage & Delivery	\$ 1,535.48	\$ 986.95	\$ 1,102.00
ROTC	\$ 316.25	\$ 187.35	\$ 183.83
Satellite Chapters	\$ 216.10		
Social Events	\$ 16,249.29	\$13,401.97	\$12,318.21
Solitaires	\$ 35.10	\$ -	\$ -
Special Activities	\$ 600.00	\$ 599.72	\$ -
Telephone	\$ 1,469.48	\$ 1,855.87	\$ 1,255.73
Trans To Outreach	\$11,426.00	\$ 8,507.22	\$ 6,006.19
Volunteer Recogn		\$ -	\$ -
TOTAL OUTFLOWS	\$63,715.07	\$58,391.71	\$50,711.06

Exec VP Operations: Bill Goforth

Absent. No report

President: Jim Cunningham

Working on the proposed state legislative amendments to assist the military. Advocating in Austin will be held Feb 25. Also working with Army North to revive the Army Retiree Council. Attending chamber meetings and continuing to represent the chapter on the Military Veterans Community Council (MVCC).

A new website is being set up specifically for job seeking veterans in conjunction with the Texas Veterans Commission and Alamo Workforce.

Looking with interest on who will succeed Leticia Van de Putte as chairperson of the Veterans Affairs and Military Installations Committee.

National MOAA Updates:

MOAA Board Member: Barbara Ramsey

Attended meeting with Secretary of Veterans Affairs Robert McDonald. Also attending were 5-6 VA staff, representatives from the Texas legislature, Texas Veterans Commission, and VA Claims Processing Centers. He laid out the priorities for the next 90 days. In the afternoon he attended the Student Veterans of America's summit.

MOAA Board Member: Ed Marvin

MOAA national Board members receive a weekly letter from Norb Ryan on MOAA's activities. Board ChairTony Robertson is actively visiting chapters and councils. Recommended a handout be put together that would explain why members need MOAA national and their local chapters.

Discussions & Review:

a) Strategic Plan Update:

David Patrick reviewed the revised 2015 Scorecard in which 2 priorities were combined and 2 were added. Priorities are in alignment with MOAA's Strategic Plan.

b) Legislative Update:

Covered under President's comments and scorecard review. Robert Blake and Ed Marvin will set up a team of members living in each of the legislative representative's districts.

c) Golf Tournament:

Frank Rohrbough (absent). Board was advised the 12015 Tournament will be held at River Crossing on Friday, September 11th.

d) Office Space:

Timelines of Red Cross moving are constantly changing. Meeting with Broadway Bank to view their possible offer, and Jim is in contact with Army North who is currently setting up a Resiliency Center on post.

e) American Legion Donation:

Ven Win in

Mac McDonald presented a check for \$5,000 to the 2015 Golf Tournament with the proceeds being split 70/30 (Warrior & Family Support Center/Chapter Scholarships).

Meeting adjourned at 2:34pm. NEXT BOARD MEETING – Wednesday, April 8, 2015.